

# Flash Of Crimson Officer Clinic

## General Terms and Definitions

ATTITUDE – 80% of the qualities of a leader. Such as: **L**aughter, **E**xciting, **A**ssertive, **D**isciplined, **E**nthusiastic, **R**esponsive, **S**ensitive, **H**onesty, **I**ntegrity, **P**ositive. This is more important than: the past, education, money, circumstances, failures, successes, etc..

COMMUNICATION: “Seek first to understand then to be understood.” The most important leadership skill because “you are only worth what you give away”. Leadership is measured by the capacity to bring knowledge to others. Pulls together the “four” corner stones of leadership. Talk less, listen more – why do you have two ears and one mouth?

CONFIDENCE: To be certain of your abilities. Developed through the practice of “doing it until you can’t do it wrong.” But, when in doubt “fake it.”

DEDICATION: To make a commitment to an organization, its members and ideals.

DISCIPLINE: (self-discipline) Having control over your attitudes and skill. Leading by example: “You can’t lead others until you can lead yourself.”

HALFTIME - 20 minute interval between 2nd and 3rd quarters. Visiting Band performs first.

HONOR – Attaining dignity and respect through your behavior and actions.

KNOWLEDGE – Experience plus facts. A leadership skill. “You can only give away what you got.”

LEADER – Someone who gets others to do something that they normally wouldn’t do. Leaders can be positive or negative. A good leader can be a teacher, mentor, helper. An official title is NOT needed!

PARADIGMS – Your “mental road map.” Those “ideas” that you hold to be true. (or are they?)

PARADIGM SHIFT - Often comes as an epiphany. A drastic change in your PARADIGM usually cause by a greater awareness, greater knowledge or increased COMMUNICATION.

PHASING: Not being together. Can refer to marching, music or equipment work.

PRACTICE – The time to be most concerned with, the time to get the work done, the time to Make the most efficient use of. “As Ye Practice...So Shall Ye Perform.”

PRIDE – To display high esteem for yourself, your section, and your band. To be proud!

PROFESSIONALISM – The qualities which enable someone to handle any situation with calm and confident control. A professional is someone who does the right thing even if they don't feel like it!

RESPONSIBILITY – The act of “responding” with “ability” based on your **SKILLS** and ATTITUDES. “You control your thoughts, your thoughts control your feelings, so you control your feelings.”

SIDE ONE - From the press box - the left side of the field.

SIDE TWO - From the press box - the right side of the field.

SIDELINE - Front and back boundary of the field.

SKILLS – 20% of the qualities of a leader. **S**chedules time well, **K**nowledgeable, **I**nitiate action, **L**istens well, **L**earns more, **S**uccess oriented.

**TIME MANAGEMENT** – “Putting first things first.” Make these decisions based on your level of RESPONSIBILITY and PROFESSIONALISM.